# OUTLINE PROGRAMME Supervisory Management Skills in a Nutshell

#### 1 Communication Skills

- a. Non verbal communication
- b. Body language
- c. Eyes ('the mirrors of the soul')
- d. Verbal communication skills
- e. Listening skills

### 2 Assertiveness Skills

- a. A question of confidence
- b. Assertion, non assertion and aggression
- c. A word about 'rights'

# 3 Leadership Skills

- a. Defining leadership
- b. Key differences between managers and leaders
- c. Coping mechanisms
- d. Coping with power and authority
- e. Qualities of a good leader
- f. What makes a leader?

### 4 Time Management

- a. Effective or efficient?
- b. Time thieves
- c. Procrastination
- d. Delegation

### 5 Dealing with Disciplinary Matters

- a. Coping with discipline, grievance and appeals
- b. Why have disciplinary rules and procedures?
- c. Dismissal
- d. Disciplinary, grievance and appeals procedures
- e. Dealing with difficult people

### 6 Working with Budgets

- a. Why does finance matter?
- b. What should I be aware of?
- c. I don't do maths!
- d. Budgets
- e. Simple definition of a budget
- f. Where does budgeting start?

### 7 Coping with Stress

- a. What is stress?
- b. What is work related stress?
- c. Can stress affect health?



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